

# Pivot

A TURNING POINT FOR YOUTH

## AT A GLANCE 2023-2024



In 2024, we saw **944 therapy clients** come through our doors.



In 2024, we housed **45 young people** through our on-campus Tiny Homes.



In 2024, we had **2,225 opportunities for intervention with youth** brought to the CIC by law enforcement



In 2024, we provided shelter for **109 young people** in The Point.



In 2024, we sheltered **178 young people** in Family Junction.



In 2024, we sold **4,337 jars** of Pivot Preserves.





# CONTRIBUTIONS

## JULY 2023-JUNE 2024

### 100,000 AND ABOVE

Arnall Family Foundation  
Bank of America Commercial Disbursement Account  
James and Jennifer Weinland  
McLaughlin Family Foundation  
United Way of Central Oklahoma

### 50,000 - 99,999

Brenda and Jerry Murphy  
Harris Foundation, Inc.  
Oklahoma City Community Foundation  
Oklahoma City Community Foundation-Arnall  
Oklahoma Finance Authorities  
Points of Light, Lowe's Hometown Partners  
The Karakin Foundation

### 25,000 - 49,999

Bachelors Club Foundation of Oklahoma City  
Cresap Family Foundation  
David Hudiburg  
Edward Jones  
Enterprise Holdings Foundation  
Fidelity Charitable-The Talbert Family Fund  
J.E. and L.E. Mabee Foundation, Inc.  
Jo Downing  
Kirkpatrick Family Fund  
Love Family Affiliated Fund  
Love Meyer Family Foundation  
Oklahoma Housing Finance Agency  
Richard Farris  
Taco Bell Foundation  
The Blackbaud Giving Fund  
TradePMR, Inc  
W.J. Jones Family Foundation  
YourCause, LLC

### 10,000 - 24,999

Casady School  
Coach V 212 Foundation  
EFSP (Emergency Food & Shelter Program)  
Express Employment Professionals  
FMTC, IRA Custodian  
Gene Downing  
Heritage Hall  
Hung and Ly Do  
Martin Family Foundation Agency  
Pinon Foundation  
Robert Barnes  
RSM US Foundation  
Santa Fe South Schools, Inc.  
Super Cao Nguyen  
Suzanne Pederson  
The Bank of America Charitable Gift Fund  
The Samuel Roberts Noble Foundation  
Trust Company of Oklahoma  
Wegener Foundation, Inc.

### 5,000 - 9,999

Bricktown Rotary Foundation  
Camilla Ostrowe  
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Danny and Kara Parks  
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Fidelity Brokerage Services LLC  
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Global Gaming RP LLC  
Howard Family Charitable Foundation  
InvesTrust, N.A.  
JP Morgan Charitable Giving Fund  
Kim and Carol Shoemake  
Mama Dawn Space  
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National Christian Foundation - Heartland  
Patricia Bray Birchall  
Philip Boyle Foundation  
Stacey Armitage  
Stephen M. Seay Foundation  
The Fahler Family Fund  
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The Trustees of the Raymond H. Jr. and Bonnie. B Hefner Family Affiliated Fund  
Thomas & Kathleen Brewer  
Universal Television, LLC  
Weokie Foundation  
Wilshire Charitable Foundation

### 1,000 - 4,999

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Ash Grove Charitable Foundation

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Ben and Peggy Kates Foundation / Ben Kates Memorial Scholarship Fund  
Cable Family Charitable Foundation  
Candace Pahl  
Carolyn Coffey  
Central Area Disciples Women  
Chad Moore  
Chapel Hill United Methodist Church  
Charles Musgrave  
Charles Nobles  
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Club Car Wash Operating, LLC  
Curran Fudge  
Cybergrants  
Dean Anthony  
Dean Stringer  
Digestive Disease Specialists, Inc.  
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EOG Resources, Inc.  
Fairy Godmothers and Friends Foundation Inc.  
Fidelity Charitable Gift Fund  
Fidelity Charitable:The Rosencrans Family  
Fidelity Investment: Starbucks Foundation  
First Unitarian Church of Oklahoma City  
G David Neff  
Glenda C Smith  
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Greater Horizons  
Hannah Sutter Interiors  
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Randy & Susan Scott  
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Todd Pefferman  
Travis Weaver  
Tricia Everest  
Tulsa Community Foundation  
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Wes Haddox  
Westminster School  
Whole Kids Foundation

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Allen and Jean Vance  
Allen Jones  
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Amber Ray  
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Andrea Schultz  
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Beta Sigma Phi-Preceptor Alpha Beta  
Beta Sigma Phi-Xi Alpha Chapter X124  
Beta Sigma Phi-Xi Beta Beta  
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Betty Shea  
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Blair Tarman  
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Braden Mund  
Braden White  
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Brent and Lisa Killough  
Brent Maddox  
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David Wolf  
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Daysha Johnson  
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Debbie and Mark Gardner  
Debra and Terry Latham  
Denise Bowman  
Dentists for the Disabled and Elderly  
Diane Clay  
Diane Glenn



# CONTRIBUTIONS

## JULY 2023-JUNE 2024

Diego Almanza  
Donald and Barbara Carpenter  
Donald Cherry  
Donna Combs  
Donna Lisle  
Donovan Linsey  
Doris Martin  
Doug and Susie Stussi  
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Downtown Optimist Club of Oklahoma City  
Drew Cunningham  
EARC,Inc  
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Elizabeth Grace McLeckie  
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Martha Martinez  
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Mary Kay Bican  
Mary Pollok  
Mary Thomas  
MaryAnn Grover  
Marylou Moad

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Matthew Thomas  
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Melissa and William Hancock  
Melissa Hickey  
Melissa Richards  
Melissa Russell  
Melissa Young  
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Metro Business Alliance  
Metropolitan Better Living Center  
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Mitchell Draelos  
Monique Walker  
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Natalie Finley  
Nathan Cross  
Nathan Smith  
Neighborhood Services Organization  
NewView Oklahoma  
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Nita Kaye Adams  
Norman Behavioral Medicine Clinic  
NorthCare  
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Oklahoma Bartender's Guild, LLC  
Olivia Pefferman  
Optimist International  
Orlando & Laretta Harris  
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Pamela Edmonds  
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Panorama Global Funds  
Paul Rupnik  
Peggy Moreno  
Penny Ridenour  
Pete Kinzer  
Phillip and Darwina Marshall  
Phyllis Simmons  
Positive Tomorrows  
Possibilities, Inc.  
Preceptor Gamma Tau  
Prince Hall Grand High Court Charity and Scholarship Account  
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Rachel Smith-Streck  
Rae Swyear  
Ralph and Billie Loydene Beal Trust  
Raymond James Global Account  
Rebecca Link  
Rebecca Miller  
Rebecca Smith  
Reginald (Reggie) Johnson  
Regional Food Bank of Oklahoma (The Point #1387)  
ReMerge  
Reni Daniel  
Reverb Mentoring  
Rick and Cindy Stout  
Rick Manelius  
Rita Gray-Martin  
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Robert Barker  
Robyn Duginski  
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Ronald Eckart  
Rotary Club 29 Foundation  
Roughtail Brewing  
RSVP of Central Oklahoma Inc  
Ruseal Brewer  
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Ryan McDougal  
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Sally Hodges  
Sandra Bennett  
Sarah Kelly  
Sarah Neely  
Sarah Rahhal  
Shana Solis

Sharon Beasley Trust  
Sharon Buzzard  
Sharon Reeves  
Shawn Finley  
Shawn Wade  
Shelley Dutton  
Shelley Newman  
Sherri Luck  
Sidney Lyght  
Skyla Adams  
Skylar Denney  
Skyline Urban Ministry  
Slinky Trinket  
Son and Thy Nguyen  
Sonya Hudson  
Southern Hills Women in Faith  
Southmoore Theatre Foundation  
Special Care, Inc.  
Spencer Geary  
St. Eugene Catholic Church Archdiocese of Oklahoma City  
St. Teresa of Avila  
Stella Mink-Flacco  
Stephanie Black  
Stephanie Hartmann  
Steve and Priscilla Chastain  
Steve's Clearview Window Cleaning  
Steven Sacket  
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Sunbeam Family Services  
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Susan Gilley  
Susan Zumwinkel  
Suzanne Singleterry  
Tamara Holmes  
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Tara Johnson  
Tate Muse  
TEEM  
Teena Dunn  
Teresa Shaft  
Terrance (Terry) & De Schmidt  
Terri White  
Thayla Bohn  
The Care Center  
The CarMax Foundation  
The Social Order  
The Upper Room Empowerment Center Church  
Thillairasu Venugopal  
Thomas Henderson  
Timothy Foley  
Timothy Geib  
Tinker AFB Youth Center  
Tino Rossi  
TJ Clinch  
Tomara Armstrong  
Tommy and Donna Smart  
Toney Welborn  
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William and Kimara O'Connor  
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William Ruhmann  
William Winzeler  
Wilma Pendleton  
YMCA  
YWCA of Greater Oklahoma City  
Zoe McAden



# FINANCIAL HIGHLIGHTS

## REVENUE

Public Donations	\$785,038
Special Event Income	\$112,373
Foundation Grants	\$1,169,202
United Way	\$122,869
State and City Grants	\$4,981,827
Federal Programs	\$2,267,424
Rental Income	\$45,902
Program Service Miscellaneous Income	\$96,807
Investment Income	\$206,187
In-Kind Donations	\$548,916
<b>Total Revenue</b>	<b>\$10,336,545</b>

## EXPENSES

Program Services	\$6,662,845
Management and General	\$293,229
Fundraising	\$552,692
<b>Total Expenses</b>	<b>\$7,508,766</b>



## ENDOWMENT

*An endowment is like a savings account that only spends the interest. Our Endowment Fund with Oklahoma City Community Foundation grants us 5% of the fund each year. It's like a retirement fund, except this one never retires and never runs out! Historically, a gift to our endowment will give back its total value to us within 13 years and then continue to give even more! Your endowment gift will typically double in value in 14 years. Consider giving to Pivot, Inc.'s endowment that will be your legacy to support youth in our community for the next 50 years and many more years to come.*

The letter above was sent from Executive Director Douglas Gibson to supporters and donors when Youth Services of Oklahoma County began. It was to announce the opening of our endowment in 1980 and invite stakeholders to contribute to the endowment. Today, we are asking you also to consider giving to our endowment.

## PLANNED GIVING

Have you considered including Pivot, Inc. in your will? Planned Giving is a gift funded with cash, equity, or property. It is a deferred gift given at a future date, either several years from now or at death. It is a present decision to make a future gift, evidenced by a letter of intent like a will. Contact Pivot, Inc. to leave your lasting legacy.

## GIFT ANNUITY AND STOCKS

Looking for other avenues for donating to Pivot, Inc.? Two additional giving methods include Gift Annuity and Stocks. Charitable Gift Annuity is a way to provide support to Pivot, Inc., while receiving a tax deduction and income for life. Learn more about Gift Annuity on Oklahoma City Community Foundation's website.

Stocks are another way to contribute to the financial future of Pivot, Inc. Whether through the Oklahoma City Community Foundation or DonateStocks.com, your donation will continue pouring into programs for youth in our community.