#### EXTENDED TO MAY 17, 2021

## Return of Organization Exempt From Income Tax

(Rev. January 2020) Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

Form 990 (2019)

A F	For th	e 2019 calendar year, or tax year beginning $$	nding J	UN 30, 2020											
В	Check if applicab	C Name of organization	_	D Employer identifi											
	Addre	SS PIVOT, INC.													
	Name			**-***02	17										
	Initial return		om/suite	E Telephone numbe											
	Final	201 NE 500U CO	405-235-												
				G Gross receipts \$	4,135,930.										
Г	Amen			H(a) Is this a group re											
F	Application				? Yes X No										
	pendi	SAME AS C ABOVE			ncluded? Yes No										
1.1	Гах-ех	empt status: X 501(c)(3)	527		list. (see instructions)										
		te: WWW.PIVOTOK.ORG		H(c) Group exemptio											
		organization: X Corporation Trust Association Other	1 Year o		A State of legal domicile: OK										
	art I		TE TOUT C	Torridon. 2572	otato or logar dorinollo. Oze										
	1	Briefly describe the organization's mission or most significant activities: YOUTH	SERV	ICES FOR OK	LAHOMA										
Governance	•														
na.	2	COUNTY, INC. IS A NONPROFIT ORGANIZATION THAT WORKS WITH YOUNG  Check this box   if the organization discontinued its operations or disposed of more than 25% of its net assets.													
Ver			3	19											
	1	Number of independent voting members of the governing body (Part VI, line 1b)		19											
Š		Total number of individuals employed in calendar year 2019 (Part V, line 2a)			67										
iţie	1	Total number of volunteers (estimate if necessary)			0										
Activities		Total unrelated business revenue from Part VIII, column (C), line 12			0.										
Ă		Net unrelated business taxable income from Form 990-T, line 39			0.										
	-	Tot difford of business talable meetine from the first of the second meetine from the second meetine f		Prior Year	Current Year										
	8	Contributions and grants (Part VIII, line 1h)		3,006,919.	4,051,722.										
nue	ł	Program service revenue (Part VIII, line 2g)	180-2001	0.	0.										
Revenue	1	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	0,000,00	196.	1,300.										
Re		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	189,029.	68,475.											
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		3,196,144.	4,121,497.										
_		Grants and similar amounts paid (Part IX, column (A), lines 1-3)													
	1	Benefits paid to or for members (Part IX, column (A), line 4).		0.	61,890.										
"		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		2,262,577.	2,364,199.										
Expenses	}	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.										
per		Total fundraising expenses (Part IX, column (D), line 25)  277,312													
Ä		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		856,971.	822,882.										
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		3,242,921.	3,248,971.										
		Revenue less expenses. Subtract line 18 from line 12		-46,777.	872,526.										
n S		Totalida lada angarinasa sagaran inta sagaran inta sagaran inta sagaran inta sagaran inta sagaran inta sagaran	Bea	inning of Current Year	End of Year										
Vet Assets or und Balances	20	Total assets (Part X, line 16)	-	3,624,705.	4,954,493.										
Ass	21	Total liabilities (Part X, line 26)		192,549.	747,889.										
E'E	22	Net assets or fund balances. Subtract line 21 from line 20		3,432,156.	4,206,604.										
Pa		Signature Block		,,											
Unde	er pena	ties of perjury, I declare that I have examined this return, including accompanying schedules an	nd stateme	nts, and to the best of my	knowledge and belief, it is										
true,	correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which	geparer h	nas any knowledge.											
		BY YOU FOR YOUR FUND (A COUNTY)	<i>7</i> 0	3/26	12121										
Sign	i	Signature of officer		Date											
Here	е	JENNIFER GOODRICH, PRESIDENT/CEO													
		Type or print name and title													
		Print/Type preparer's name Preparer's signature	Da 2	ite Check	PTIN										
Paid		DENNIS D. GALYON	13,	24/4 self-employe											
Prep	arer	Firm's name ENGELBACH ROBERTS & CO. PLLC		Firm's EIN	**-***9855										
Use (	Only	Firm's address 4000 CLASSEN CTR STE 100C													
•		OKLAHOMA CITY, OK 73118		Phone no. <b>( 4</b> )	05)528-4000										
May	the IE	S discuss this return with the preparer shown above? (see instructions)			X Vos No										

LHA For Paperwork Reduction Act Notice, see the separate instructions.

-orm	990 (2019) PIVOT, INC.	**-***0217	Page 2
	rt III Statement of Program Service Accomplishments	*****	
	Check if Schedule O contains a response or note to any line in this Part III		Х
1	Briefly describe the organization's mission:		
	PIVOT, INC. PROVIDES PROGRAMS AND SERVICES THAT FOCUS O	N COUNSELING	i
	HOMELESS YOUTH SERVICES; EDUCATIONAL AND VOCATIONAL SER		
	PREVENTION, INTERVENTION AND DIVERSION SERVICES; AND AD		G
	PERSON'S OVERALL WELL-BEING. PIVOT HAS A YOUTH-DRIVEN,		
2	Did the organization undertake any significant program services during the year which were not listed on the		
	prior Form 990 or 990-EZ?	Yes	X No
	If "Yes," describe these new services on Schedule O.		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes	X No
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program services, as	s measured by expenses	•
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to oth	ers, the total expenses, a	and
	revenue, if any, for each program service reported.		
4a	(Code:) (Expenses \$ 891,219 · including grants of \$ 4,343 · ) (Rever	nue \$	)
	THERAPEUTIC CARE - PIVOT STRIVES TO ADDRESS THE ROOT CA		
	BEHAVIORS, CIRCUMSTANCES AND BARRIERS THAT CAUSE SEVERE		R
	THE YOUTH WE SERVE. OUR LICENSED THERAPISTS, YOUTH ADVO		
	SPECIALISTS ARE TRAINED TO IDENTIFY ADVERSE CHILDHOOD E		
	RANGE FROM PHYSICAL, EMOTIONAL OR SEXUAL ABUSE TO COMMU		E,
	PARENTAL DIVORCE OR THE INCARCERATION OF A PARENT OR GU		
	YOUNG PERSON WHO COMES TO PIVOT HAS ACCESS TO RESOURCES		
	THAT ADDRESS THEIR PHYSICAL, SPIRITUAL AND MENTAL HEALT		OT
	CAN ALSO HELP WITH DEPRESSION, POOR NUTRITION, HIGH RIS	K BEHAVIORS,	
	SUBSTANCE ABUSE, ANXIETY, UNLAWFUL ACTIONS AND GRIEF.		
	COA OFF 1 OFF 1		
4b	(Code:) (Expenses \$ 621,877. including grants of \$ 1,267.) (Rever		)
	COMMUNITY INTERVENTION CENTER (CIC) IS A 24-HOUR HOLDING		<u> </u>
	DISCHARGE POINT FOR JUVENILES ARRESTED IN OKLAHOMA COUN		
	MISDEMEANORS, SOME FELONIES AND STATUS OFFENSES, SUCH A		
	CURFEW VIOLATIONS. CIC IS A COLLABORATION WITH THE CIT		<u>.,</u>
	CITY, THE OKLAHOMA CITY POLICE DEPARTMENT, THE OKLAHOMA		TC 7
	JUVENILE AFFAIRS AND SURROUNDING LAW ENFORCEMENT AGENCI		
	SAFE, YOUTH-FRIENDLY FACILITY PROVIDING A CONSEQUENCE TIT ALSO OFFERS IDENTIFICATION OF AND CONNECTION TO RESO		
	YOUTH AND FAMILIES TO ADDRESS AND RESOLVE ISSUES THAT R		
	ARREST AND MEET ANY OTHER NEEDS THE YOUTH AND FAMILIES		
	CHILITATI CHA HIDDI MII COMM MAHID INA IMAM CHA ICANA	1117 4 17 4	
40	(Code:) (Expenses \$ 926,052. including grants of \$ 36,929.) (Reven	use \$	
70	FAMILY JUNCTION EMERGENCY YOUTH SHELTER MEETS HOUSING A	ND BASIC NEE	DS.
	THERE ARE MANY YOUNG PEOPLE IN THE COMMUNITY WHO NEED A		
	PLACE TO STAY AS WELL AS ACCESS TO BASIC NECESSITIES LI		
	PERSONAL HYGIENE AND CLOTHING. PIVOT OFFERS SUPPORT AND		
	THROUGH ITS FOOD PANTRY AND CLOTHING CLOSETS AS WELL AS		
	LONG-TERM HOUSING SOLUTIONS. WHETHER IN THE CHILD WELFA	RE SYSTEM,	
	LIVING ON THEIR OWN WITHOUT PARENTAL SUPPORT, FORMERLY	JUVENILE JUS'	PICE_
	INVOLVED, OR RUNAWAYS, PIVOT CAN PROVIDE SAFE, STABLE H	OUSING FOR	
	YOUTH.		
	THE SHELTER ALSO PROVIDES EDUCATION AND JOB ASSISTANCE.		
	REGARDLESS OF WHERE CHILDREN ARE FROM OR THE BARRIERS T		
<b>4</b> d	Other program services (Describe on Schedule O.)		
	(Expenses \$ 241,217 • including grants of \$ 19,351 •) (Revenue \$	)	
4e	Total program service expenses ▶ 2,680,365.		
		Form 99	<b>90</b> (2019)

Form 990 (2019) Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? X 1 If "Yes," complete Schedule A X 2 Is the organization required to complete Schedule B, Schedule of Contributors? Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for X public office? If "Yes," complete Schedule C, Part I 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect X during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or X similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to X provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, X 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete X Schedule D, Part III 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments X or in quasi endowments? If "Yes," complete Schedule D; Part V 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, X Part VI b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d X X Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses X the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete X Schedule D, Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b X 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 X or more? If "Yes," complete Schedule F, Parts I and IV 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any X foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to X or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX. X column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 18 X Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 19 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20a b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	ļ	X
<b>2</b> 4a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a	ļ	X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	<del> </del>	<u> </u>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26	<u> </u>	X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled		ŀ	
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27	ļ	X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):	Mas		
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation		l	
	contributions? If "Yes," complete Schedule M	30	ļ	X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			.,
	Schedule N, Part II	32	ļ	X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			v
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	0.4		
	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	35a		
D	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		ŀ
26	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	330		
36	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
31	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	<u> </u>		
~	Note: All Form 990 filers are required to complete Schedule O	38	х	
Pai	rt V Statements Regarding Other IRS Filings and Tax Compliance			1
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
12	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 14			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0	1		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
_	(gambling) winnings to prize winners?	1c	Х	

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Pai	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)	-		-T	1
		1 1	(A. C.)	Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,		67		
	filed for the calendar year ending with or within the year covered by this return	2a		37	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu			X	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction		_		v
					X
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule		3b	$+\!-$	-
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other				37
	financial account in a foreign country (such as a bank account, securities account, or other financial	account)?	4a		X
b	If "Yes," enter the name of the foreign country	. (50.40)			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A		t t		37
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?				X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction			1	X
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?				<del> </del>
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to				37
	any contributions that were not tax deductible as charitable contributions?		6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contribu		l		
	were not tax deductible?		6b		
7	Organizations that may receive deductible contributions under section 170(c).				37
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se		- 1		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		-
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w		-		
	to file Form 8282?	1 1	<u>7c</u>	34 (32.5%)	X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		L L		┼
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont				
g	If the organization received a contribution of qualified intellectual property, did the organization file F				<del> </del>
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		098-C? 7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the	1785		
			N A	4	
9	Sponsoring organizations maintaining donor advised funds.		303	A 489 (48)	of Stratus
а	Did the sponsoring organization make any taxable distributions under section 4966?				+
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	•••••	9b	1000	J 19 19 19 19
10	Section 501(c)(7) organizations. Enter:	1 1			
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b		10b			
11	Section 501(c)(12) organizations. Enter:	l I			
а	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against		1 :03:44 1:14:44		
	amounts due or received from them.)	11b			<b>l</b> ater.
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	i i	12a		3 4 1 5 5 5 5
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		70 Lag		1 (Shaket)
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		1000000
	Note: See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the	1 1			
	organization is licensed to issue qualified health plans	13b	1.44		
	Enter the amount of reserves on hand	13c	10 (m) (m)		
	Did the organization receive any payments for indoor tanning services during the tax year?				X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedu		14b	+	<del> </del>
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune			1	
	excess parachute payment(s) during the year?		15	1	X
	If "Yes," see instructions and file Form 4720, Schedule N.				f
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	t income?	16		X
	If "Yes " complete Form 4720, Schedule Q.				

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.	,,,,	copon	00
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other		je i	
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			Ì
	of officers, directors, trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b	- 1 0A A	X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	\$45 T.		278 78 A
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			3.7
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		V	N1-
40	Did the averagination have level shooters bromphas or officetoe?	40-	Yes	No X
	Did the organization have local chapters, branches, or affiliates?	10a		
D	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
44.	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	I Ia	- 23	a de
b 12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
·	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			7.5
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	X	
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a		34	
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ►OK			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3	s only	) availa	able
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	d finan	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	THE ORGANIZATION - 405-235-7537			

ı	4	+	•	*	Λ	2	1	7	Page 7
*	ℼ	 75	75	7	11	•	- 1	•	Dage /

Form 990 (2019)	PIVOT,	INC

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

  See instructions for the order in which to list the persons above.

Check this box if neither the organiz  (A)	(B)			(0				(D)	(E)	(F)
Name and title	Average	١		Posi	ition			Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	more than one			compensation	compensation	amount of
	week	<u></u>	ceran	d a di	irecto	ctor/trustee)		from	from related	other
	(list any	trustee or director						the	organizations (W-2/1099-MISC)	compensation from the
	hours for related	e or d	tee			sated		organization (W-2/1099-MISC)	(44-2/1099-141130)	organization
	organizations	truste	institutional trustee		yee	mper		(** 2) 1000 Mileo)		and related
	below	Individual t	ution	31.	Key employee	est co	E E			organizations
	line)	혈	Insti	Officer	Key	Highest compensated employee	Former			
(1) PETER FULMER	2.00									_
CHAIRMAN		X		X				0.	0.	0.
(2) BRYAN DUKE	2.00							_		_
VICE CHAIRMAN		X		X		ļ		0.	0.	0.
(3) DARIUS JACKSON	2.00									•
SECRETARY		X		X		_		0.	0.	0.
(4) JAMES GRIPKA	2.00									_
TREASURER		X		X		_		0.	0.	0.
(5) BETH AUTRY	1.00					-				
TRUSTEE		X				<u> </u>		0.	0.	0.
(6) BILL BULARD	1.00					ŀ				
TRUSTEE	1 00	X	-			-		0.	0.	0.
(7) LEANNE BURNETT	1.00								^	_
TRUSTEE	1 00	X	-		-			0.	0.	0.
(8) ART COTTON	1.00	v				}		0.	0.	0.
TRUSTEE	1.00	X	<u> </u>					0.	U •	0.
(9) KAREN DELANEY	1.00	х						0.	0.	0.
TRUSTEE	1.00	^						0.	•	
(10) RANDI GREEN	1.00	Х						0.	0.	0.
TRUSTEE	1.00	7.								
(11) DONNY GREENAWALT TRUSTEE	1.00	x	Ì					0.	0.	0.
(12) CALEY GREGG-LAWS	1.00									
TRUSTEE		X						0.	0.	0.
(13) LOIS JONES	1.00									
TRUSTEE		X						0.	0.	0.
(14) PAMELA FISHER LANE	1.00									
TRUSTEE		X						0.	0.	0.
(15) CHRIS MERIDETH	1.00									
TRUSTEE		X						0.	0.	0.
(16) VALERIE OAKLEY	1.00									
TRUSTEE		X						0.	0.	0.
(17) CAMILLA OSTROWE	1.00							_		_
TRUSTEE		X						0.	0.	0.

Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, an	d Hi	ighe	st C	Compensated Employe	es (continued)			
(A)	(B)	1			C)			(D)	(E)		(F)	
Name and title	Average	(do		Pos		า e than	one	Reportable	Reportable		Estimat	
	hours per					is bot or/trus		•	compensation	'	amoun	
	week (list any	<b>—</b>	T T		T	T	T	from the	from related organizations	- [	othe	
	hours for	direct				_		1	(W-2/1099-MIS	1	from tl	
	related	0 or	stee			nsate		(W-2/1099-MISC)	(** 27 1000 11110	"	organiza	
	organizations	trust	al tru		yee	mbe		(,			and rela	
	below	Individual trustee or director	Institutional trustee	123	Key employee	est co	F =	Į			organiza	tions
	line)	iğ	ınsti	Officer	Key	Highest compensated employee	튭					
(18) DEAN STRINGER	1.00			1								
TRUSTEE		X						0.		0.		0.
(19) AMBER THOMPSON	1.00			İ								
TRUSTEE		X		<u> </u>				0.		0.		0.
(20) JENNIFER GOODRICH	40.00			ŀ								
PRESIDENT & CEO				X				91,230.		0.		0.
										1		
							<u></u>					
		<u>L</u>		<u> </u>	<u> </u>		<u></u>					····
										l		
			_	<u> </u>	_	_	_					
				ŀ						ļ		
			_	<u> </u>	_	_						
		_			<u> </u>							
					ĺ							
		<u> </u>			<u> </u>		<u> </u>					
1b Subtotal							ightharpoons	91,230.		0.		0.
c Total from continuation sheets to Part V	II, Section A						ightharpoons	0.		0.		0.
d Total (add lines 1b and 1c)								91,230.		0.		0.
2 Total number of individuals (including but n	ot limited to th	nose	liste	ed a	bov	e) wl	no re	eceived more than \$100	0,000 of reportable	t		_
compensation from the organization												0
										Г	Yes	No
3 Did the organization list any former officer,	director, trust	ee, l	кеу (	emp	loye	e, o	r hig	phest compensated emp	oloyee on			
line 1a? If "Yes," complete Schedule J for s	uch individual									<u> </u>	3	X
4 For any individual listed on line 1a, is the su	-								the organization			
and related organizations greater than \$150										-	4	X
5 Did any person listed on line 1a receive or a										l		
rendered to the organization? If "Yes," com	plete Schedul	e <i>J 1</i>	or s	uch	pers	son .				<u> </u>	5	X
Section B. Independent Contractors												
1 Complete this table for your five highest co										ensa	tion from	
the organization. Report compensation for	the calendar y	ear	endi	ng v	vith	or w	ithir		year.			
(A) Name and business	oddrooo		~~~	_				<b>(B)</b> Description of s	onvices	Cc	(C) ompensatio	on
Ivalite and business	address	N	INC	<u> </u>			$\dashv$	Description of s	el vices		Пропоав	
							ł	•	-			
							$\dashv$					
							ŀ		}			
							+					
							-		1			
							ì					
							$\dashv$					
							ŀ					
2 Total number of independent contractors (i	noludina hut n	O+ 1i-	mita	d +~	the	eo li-		t ahove) who received m	ore than	- 3,4,5,7		
2 Total number of independent contractors (i \$100,000 of compensation from the organi		J. III	inte	J 10		56 III	JUGU	above, who received in	ioro urari			
w 100,000 or compensation from the organic	LUCION					<u> </u>						

Form 990 (2019) PIVOT, INC.
Part VIII Statement of Revenue

		Check if Schedule O	cont	ains a res	ponse	or note to any li	ne in this Part VIII			
							(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	( <b>D)</b> Revenue excluded from tax under sections 512 - 514
ts ts	1 a	Federated campaigns	<b>-</b>	16	1	114,692.				
Contributions, Gifts, Grants and Other Similar Amounts	ŀ									
ΩĔ.		Fundraising events			;					
当当		Related organizations		,	1					
S,E		Government grants (contr		f		244,558.				
ΘÑ	f	All other contributions, gifts,	gran	ts, and						
흁		similar amounts not included	-		1,	692,472.				
<b>E</b> 0	ç				\$	79,119.				
a S		Total. Add lines 1a-1f					4,051,722.			
						Business Code				
e	2 8	<b>1</b>								
هِ ≼َ	t									
Program Service Revenue	c									
and eve	c									
<u>Б</u>	•									
<u>م</u>	f	All other program service	reve	nue						
		Total. Add lines 2a-2f								
	3	Investment income (includ	ding	dividend	s, intere	est, and				
		other similar amounts)					1,300.	1,300.		
	4	Income from investment of	of tax	x-exempt	bond p	proceeds				
	5	Royalties		T						
				(i) R		(ii) Personal				
	6 a	Gross rents	<u>6a</u>							
	t	Less: rental expenses	6b	<u> </u>	0.					
	C	: Rental income or (loss)	6с	21,	<u>/35.</u>	<u> </u>	04 505	04 805		
		Net rental income or (loss)	) <u>.                                    </u>	T (3.0		(ii) Other	21,735.	21,735.		
	7 a	Gross amount from sales of	ľ	(i) Secu	rities	(ii) Other				
		assets other than inventory 7a								
ø.	b	Less: cost or other basis								
Ď		•	7b							
ther Revenue	C	. , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				<u> </u>	Several Services and a service and			
Σ.		Net gain or (loss)								
	8 a	Gross income from fundraising				<u> </u>				
0		including \$								
		contributions reported on			8a	49,800.				
		Part IV, line 18 Less: direct expenses				14,433.				
		: Net income or (loss) from				<u> </u>	35,367.			35,367.
		Gross income from gamin								
	<i>-</i>	Part IV, line 19								
	h	Less: direct expenses			1					
		Net income or (loss) from				<b>&gt;</b>				
		Gross sales of inventory, I								
		and allowances			10a					
	b	Less: cost of goods sold								
_		Net income or (loss) from				<b>&gt;</b>				
,						Business Code				
Miscellaneous Revenue	11 a	MISCELLANEOUS	_I	NCOM	<u> </u>	611710	7,902.			7,902.
ane		PROGRAM SERVI				611710	3,471.			3,471.
	c									
Ää	d	All other revenue								
		Total. Add lines 11a-11d				<b>&gt;</b>	11,373.			
	12	Total revenue. See instruction	ns			<b>)</b>	4,121,497.	23,035.	0.	46,740.

# Form 990 (2019) PIVOT, INC. Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a respo	nse or note to any line in	this Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic	61 000	C1 000		
	individuals. See Part IV, line 22	61,890.	61,890.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				1117477 1911 1 1104904
5	trustees, and key employees	91,230.	73,896.	13,685.	3,649.
6	Compensation not included above to disqualified	71,230.	75,050.	13,003.	5,025.
O	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,928,547.	1,607,183.	128,710.	192,654.
8	Pension plan accruals and contributions (include		_,,,		
_	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	181,941.	135,194.	35,247.	11,500.
10	Payroll taxes	162,481.	120,256.	28,407.	13,818.
11	Fees for services (nonemployees):				
а	Management				
	Legal				
	Accounting	5,497.		5,497.	
d	Lobbying				·
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	•				
	column (A) amount, list line 11g expenses on Sch O.)	209,704.	205,646.		4,058.
12	Advertising and promotion	873.	775.	0 800	98.
13	Office expenses	89,200.	58,431.	9,799.	20,970.
14	Information technology				
15	Royalties	105 524	167 040	12 000	6 101
16	Occupancy	185,534. 2,090.	167,042. 872.	12,088. 1,218.	6,404.
17	Travel	2,090.	014.	1,410.	
18	Payments of travel or entertainment expenses				
40	for any federal, state, or local public officials  Conferences, conventions, and meetings	7,159.	1,547.	1,976.	3,636.
19 20		7,233.	1,51,	1,570	3,050.
21	Interest Payments to affiliates				
22	Depreciation, depletion, and amortization	118,272.	110,741.	3,166.	4,365.
23	Insurance	106,824.	86,985.	11,978.	7,861.
24	Other expenses, Itemize expenses not covered				
	above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A)				
	amount, list line 24e expenses on Schedule 0.)				
а	EQUIPMENT RENTAL AND MA	27,287.	11,509.	13,144.	2,634.
b	MEMBERSHIPS AND DUES	15,137.	1,603.	13,216.	318.
С	COMMUNICATIONS	14,207.	10,655.	2,070.	1,482.
d	MISCELLANEOUS	12,303.	2,645.	7,844.	1,814.
е	All other expenses	28,795.	23,495.	3,249.	2,051.
<u>25</u>	Total functional expenses. Add lines 1 through 24e	3,248,971.	2,680,365.	291,294.	277,312.
26	$\mbox{\sc Joint costs}.$ Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
032010	0 01-20-20				Form <b>990</b> (2019)

Part X | Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) End of year Beginning of year 387,386. 1,104,184. 1 Cash - non-interest-bearing 216,303. 15,404. Savings and temporary cash investments 2 2 64,000. 90,600. 3 Pledges and grants receivable, net 3 207,727. 225,661. Accounts receivable, net 4 Loans and other receivables from any current or former officer, director, 5 trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 5 Loans and other receivables from other disqualified persons (as defined 6 under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) ...... 7 Notes and loans receivable, net 8 Inventories for sale or use \_\_\_\_\_ 129,084. 99,626. 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other 4,746,696. basis. Complete Part VI of Schedule D \_\_\_\_\_ 10a 2,054,310. 2,299,460. 2,692,386. Less: accumulated depreciation \_\_\_\_\_\_ 10b 10c Investments - publicly traded securities 11 11 514,209. 533,168. 12 12 Investments - other securities. See Part IV, line 11 Investments - program-related. See Part IV, line 11 13 13 14 Intangible assets 14 15 15 Other assets. See Part IV, line 11 3,624,705 4,954,493. Total assets. Add lines 1 through 15 (must equal line 33) 16 16 192,549. 320,689. 17 Accounts payable and accrued expenses 17 18 18 Grants payable \_\_\_\_\_ 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to any current or former officer, director, -iabilities trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 23 23 Secured mortgages and notes payable to unrelated third parties 427,200. Unsecured notes and loans payable to unrelated third parties \_\_\_\_\_ 24 24 Other liabilities (including federal income tax, payables to related third 25 parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 747,889. 192,549. Total liabilities. Add lines 17 through 25 26 Organizations that follow FASB ASC 958, check here Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. 2,639,828 3,092,747. 27 Net assets without donor restrictions 27 792,328. 1,113,857. 28 Net assets with donor restrictions Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33. Capital stock or trust principal, or current funds 29 30 Paid-in or capital surplus, or land, building, or equipment fund 30 31 Retained earnings, endowment, accumulated income, or other funds 31 3,432,156. 4,206,604. 32 32 Total net assets or fund balances 4,954,493. Total liabilities and net assets/fund balances ...... 3,624,705. 33

Form **990** (2019)

orm	n 990 (2019) PIVOT, INC.	**_**	0217	Pag	ge <b>12</b>
	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI		<u></u>		X
1	Total revenue (must equal Part VIII, column (A), line 12)		<u>4,121</u>		
2	Total expenses (must equal Part IX, column (A), line 25)	2	3,248		
3	Revenue less expenses. Subtract line 2 from line 1	3	872		
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	3,432		
5	Net unrealized gains (losses) on investments	5	-18	, 9	<u>59.</u>
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9	-79	, 1	<u> 19.</u>
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	4,206	, 6	<u>04.</u>
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other	<u> </u>			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		_X_
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch	edule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin		1		
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red audit		l	
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		
			Form 9	90 (	2019)

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Employer identification number

		PIVO	T, INC.					**-***0217		
Pa	rt I	Reason for Public		All organizations must co	omplete th	is part.) S	ee instructions.			
he	organ	zation is not a private found	lation because it is: (	For lines 1 through 12, o	check only	one box.)				
1	$\Box$	A church, convention of ch								
2	一	A school described in sect					<i>X X Y</i>			
3	一	A hospital or a cooperative					ii).			
4	同	•						er the hospital's name,		
7	L	A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:								
5		An organization operated for the benefit of a college or university owned or operated by a governmental unit described in								
J		section 170(b)(1)(A)(iv). (Complete Part II.)								
_		A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).								
6	X	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in								
′		section 170(b)(1)(A)(vi). (Complete Part II.)								
_										
8	H	A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)								
9	L	An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or								
			grant college or agric	ulture (see instructions).	. Ellel the	name, on	y, and state of the cone	ge of		
40		university:	the received (1) more	than 22 1/20/ of its our	nort from	contributi	one momborehin foce	and gross receipts from		
10		An organization that norma								
		activities related to its exen								
		income and unrelated busin		(less section 511 tax) in	om busine	sses acqu	lifed by the organizatio	if after duffe 50, 1975.		
		See section 509(a)(2). (Col		ivah da dasa fay muhlin ne	fatu Caa		20/-1/4)			
11	$\vdash$	An organization organized						no nurnosos of one or		
12		An organization organized								
		more publicly supported or	-					Check the box in		
	_	lines 12a through 12d that						airina		
а	<u> </u>	Type I. A supporting orga								
		the supported organization			a majority	or the aire	ctors or trustees of the	supporting		
		organization. You must o	•							
b	Ī	Type II. A supporting org								
		control or management o			ame perso	ons that co	ontrol or manage the su	ιppoπe <del>α</del>		
		organization(s). You mus					1 C . 1	a - a		
С		Type III functionally inte	_					itea with,		
		its supported organizatio		•						
d		Type III non-functionally								
		that is not functionally int						ntiveness		
		requirement (see instruct						11		
е	L	Check this box if the orga					i Type I, Type II, Type I	II		
		functionally integrated, or								
		r the number of supported of								
g		ide the following information  Name of supported	about the supporte	d organization(s). (iii) Type of organization	(iv) is the orga	nization listed	(v) Amount of monetary	(vi) Amount of other		
	(1	organization	(11) 2.114	(described on lines 1-10	in your govern	ng document?	support (see instructions	1		
		Organization		above (see instructions))	Yes	No		<u></u>		
				,						
				;						
• • • • •										
		1								
						A . 1, 17				

Schedule A (Form 990 or 990-EZ) 2019 PIVOT, INC.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	Section A. Public Support								
Cale	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total		
1	Gifts, grants, contributions, and				*				
	membership fees received. (Do not								
	include any "unusual grants.")	2,621,935.	2,454,608.	3,101,420.	3,006,919.	4,051,722.	15,236,604.		
2	Tax revenues levied for the organ-								
	ization's benefit and either paid to								
	or expended on its behalf								
3	The value of services or facilities								
	furnished by a governmental unit to								
	the organization without charge								
4	Total. Add lines 1 through 3	2,621,935.	2,454,608.	3,101,420,	3,006,919.	4,051,722.	15,236,604.		
5	The portion of total contributions								
	by each person (other than a								
	governmental unit or publicly								
	supported organization) included								
	on line 1 that exceeds 2% of the								
	amount shown on line 11,								
	column (f)								
6	Public support. Subtract line 5 from line 4.						15,236,604,		
	ction B. Total Support								
	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total		
	Amounts from line 4	2,621,935.	2,454,608,	3,101,420,	3,006,919.	4.051.722.	15,236,604.		
	Gross income from interest,			,					
•	dividends, payments received on								
	securities loans, rents, royalties,								
	and income from similar sources	38,446.	47,141.	47,145.	21,256.	23.035.	177,023.		
۵	Net income from unrelated business	30,1100							
9	activities, whether or not the								
	business is regularly carried on								
10	Other income. Do not include gain								
10	or loss from the sale of capital								
	assets (Explain in Part VI.)	11,618.	4,573.	52,118.	11,314.	11,373.	90,996.		
44	Total support. Add lines 7 through 10						15,504,623.		
	Gross receipts from related activities,	etc (see instruction	ons)			12	735,702.		
	First five years. If the Form 990 is for								
.0	organization, check this box and stop						▶□		
Sec	tion C. Computation of Publi								
	Public support percentage for 2019 (I			olumn (f))		14	98.27 %		
	Public support percentage from 2018					15	97.77 %		
	33 1/3% support test - 2019. If the o					nore, check this bo	x and		
	stop here. The organization qualifies								
h	33 1/3% support test - 2018. If the o								
~	and stop here. The organization quali								
172	10% -facts-and-circumstances test								
a	and if the organization meets the "fac								
	meets the "facts-and-circumstances"								
<b>L</b>	10% -facts-and-circumstances test								
D	more, and if the organization meets th								
	organization meets the "facts-and-circ								
40	Private foundation. If the organization								
18	Private toundation. If the organization	n Glu not check a l	DOX OF HIRE TO, TO	a, 100, 178, 01 170	, crieck triis box a	no see manuchons			

## Schedule A (Form 990 or 990-EZ) 2019 PIVOT, INC. Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not	* 					
	include any "unusual grants.")						***************************************
2	Gross receipts from admissions,		ir.				
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
•	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
4	ization's benefit and either paid to						
	· · · · · · · · · · · · · · · · · · ·						
_	or expended on its behalf						
5	The value of services or facilities	}					
	furnished by a governmental unit to	;				·	
	the organization without charge						
	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and	,					
	3 received from disqualified persons						
Ł	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year			*			
(	: Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						,
	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital						
40	assets (Explain in Part VI.)						
	First five years. If the Form 990 is for	the ergonization's	first second thir	d fourth or fifth to	ay year as a section	n 501(c)(3) organiz	etion
14	check this box and stop here	=					
Sec	ction C. Computation of Publi						
	Public support percentage for 2019 (li			column (fl)		15	%
	Public support percentage from 2018		•			16	%
	ction D. Computation of Inves						
	Investment income percentage for 20			ne 13. column (fil)		17	%
	Investment income percentage from 2					18	<u>%</u>
	33 1/3% support tests - 2019. If the						
198	• •						
	more than 33 1/3%, check this box ar	-					
b	33 1/3% support tests - 2018. If the						
	line 18 is not more than 33 1/3%, che		•				
20	Private foundation. If the organization	n did not check a l	box on line 14, 19a	a, or 19b, check th	nis box and see ins	tructions	<b>D</b>

#### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?
  If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes	No
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**-***0217 Page	*	*	_	*	*	*	n	2	1	7	Page
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Sche	edule A (Form 990 or 990-EZ) 2019 PIVOT, INC.	**-***021	<b>7</b> Ра	age <b>5</b>
	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	N 100	
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,		. 3 x 1/4	
	supervised, or controlled the supporting organization.	2		<u> </u>
Sec	tion C. Type II Supporting Organizations			
		: ' '	Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed		- 1,1794]	
	the supported organization(s).	1		L
Sec	tion D. All Type III Supporting Organizations	Т		l
_			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
_	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	in in	
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported	a hair		
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how		1.14414	
_	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's		- 1. "	AATT T
800	supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations		i	<u>.</u>
	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yeatsee ins	tructions)		
1 a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>			
c	The organization supported a governmental entity. Describe in Part VI how you supported a government entity.	tv (see instructions)	).	
2	Activities Test. Answer (a) and (b) below.	· ·	Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
_	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify	Extraded Ethoria		
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		i Ya wasana
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
.,	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			J.
о a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
a	trustees of each of the supported organizations? <i>Provide details in</i> <b>Part VI.</b>	3a		
h	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	7 4 4 4 4		11 11 12 12 13
,	of its supported organizations? If "Ves " describe in Part VI the role played by the organization in this regard	3h	1	

Sche	edule A (Form 990 or 990-EZ) 2019 PIVOT , INC .		*	*-***U217 Page 6
	rt V Type III Non-Functionally Integrated 509(a)(3) Supportir	ng Org	anizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyir			Part VI). See instructions. A
-	other Type III non-functionally integrated supporting organizations must co	-		•
Sect	ion A - Adjusted Net Income	(B) Current Year (optional)		
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
·	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
	Total (add lines 1a, 1b, and 1c)	1d		
	Discount claimed for blockage or other			
_	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
•	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	ion C - Distributable Amount	<u> </u>		Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	ly integra	ated Type III supporting orga	anization (see

Schedule A (Form 990 or 990-EZ) 2019

instructions).

Pai	Type III Non-Functionally Integrated 509	(a)(3) Supporting Org	anizations (continued)	
Secti	on D - Distributions	Current Year		
1_	Amounts paid to supported organizations to accomplish exe			
2	Amounts paid to perform activity that directly furthers exemple			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos			
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			·
8	Distributions to attentive supported organizations to which t	he organization is responsive	e	
	(provide details in Part VI). See instructions.	,		
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
10	End o amount awade by mile o amount	(i)	(ii)	(iii)
Secti	on E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2019	Distributable Amount for 2019
1	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
а	From 2014			
b	From 2015			
С	From 2016			
	From 2017			
e	From 2018			
f	Total of lines 3a through e			
	Applied to underdistributions of prior years			
	Applied to 2019 distributable amount			
i	Carryover from 2014 not applied (see instructions)			
i	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D,			
•	line 7: \$			
	Applied to underdistributions of prior years			
	Applied to 2019 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.	× 100 mm m		
	Remaining underdistributions for years prior to 2019, if			
•	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h			
9	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j	1.5.		
'	and 4c.	ţ		
	Breakdown of line 7:			
8				
	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			
e	Excess from 2019		in the restablish of the engine and the complete of the comple	

Schedule A (Form 990 or 990-EZ) 2019

Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
	1000 metabations,

Schedule A (Form 990 or 990-EZ) 2019 PIVOT, INC.

\*\*-\*\*\*0217 Page 8

#### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

#### **Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
 ▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of the organization	Employer identification number							
PI	**-***0217							
Organization type (check o								
Filers of: Section:								
Form 990 or 990-EZ								
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation							
	527 political organization							
Form 990-PF	501(c)(3) exempt private foundation							
	4947(a)(1) nonexempt charitable trust treated as a private foundation							
	501(c)(3) taxable private foundation							
	s covered by the <b>General Rule</b> or a <b>Special Rule.</b> (7), (8), or (10) organization can check boxes for both the General Rule and a Special Ru	ıle. See instructions.						
For an organization	For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.							
Special Rules								
For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.								
For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.								
For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year								
Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).								

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Name of organization

Employer identification number

PTVOT. TNC.	
PIVOI, INC.	0217

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	CITY OF OKLAHOMA CITY  420 WEST MAIN 9TH FLOOR  OKLAHOMA CITY, OK 73102	\$505,965.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	INASMUCH FOUNDATION  210 PARK AVENUE #3150  OKLAHOMA CITY, OK 73102	\$ 705,280.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	OK STATE OFFICE OF JUVENILE AFFAIRS  3812 N SANTA FE AVE  OKLAHOMA CITY, OK 73118	\$1,440,739.	Person X Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	AMAIL FOUNDATION  911 NW 57TH ST  OKLAHOMA CITY, OK 73118	\$320,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization

Employer identification number

#### PIVOT, INC.

\*<u>\*-\*</u>\*\*0217

Part II	Noncash Property (see instructions). Use duplicate copies of Part	II if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		     \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		<b>\$</b>	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Employer identification number

PIVOT,	INC.		**-***0217
Part III	Exclusively religious, charitable, etc., contributi from any one contributor. Complete columns (a) completing Part III, enter the total of exclusively religious, or	through (e) and the following line entry charitable, etc., contributions of \$1,000 or le	ction 501(c)(7), (8), or (10) that total more than \$1,000 for the year
(a) No. from Part I	Use duplicate copies of Part III if additional  (b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Turn formals and discount	(e) Transfer of gift	Deletionship of transferor to transferoe
	Transferee's name, address, ar	10 ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gift	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gift	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee
(a) No.			(d) Description of how sitt is held
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gift	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization TTTOT **Employer identification number** \*\*-\*\*\*0217

Pa	rt I Organizations Maintaining Donor Advise	od Funds or Other Similar Funds	or Accounts. Complete if the
ı a			or recommend was
	organization answered "Yes" on Form 990, Part IV, lin	(a) Donor advised funds	(b) Funds and other accounts
	Tabel sound and of some		(2)
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year  Did the organization inform all donors and donor advisors in the organization inform all donors and donor advisors in the organization		ad funda
5			
	are the organization's property, subject to the organization's		
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor of		1 1 1
Do	impermissible private benefit?  It II Conservation Easements. Complete if the org	repiration answered "Ves" an Form 990 E	
			artiv, mie 7.
1	Purpose(s) of conservation easements held by the organization		a historically important land area
	Preservation of land for public use (for example, recrea	<b>—</b>	a historically important land area a certified historic structure
	Protection of natural habitat	Preservation of	a certified historic structure
_	Preservation of open space	Colonia de la fara	of a concentration appearant on the last
2	Complete lines 2a through 2d if the organization held a qualit	fied conservation contribution in the form of	Held at the End of the Tax Year
	day of the tax year.		
a	Total number of conservation easements		l 1
b	Total acreage restricted by conservation easements		1 1
С	Number of conservation easements on a certified historic str		
d	Number of conservation easements included in (c) acquired		
	listed in the National Register		
3	Number of conservation easements modified, transferred, re	leased, extinguished, or terminated by the	organization during the tax
	year -		
4	Number of states where property subject to conservation ea		
5	Does the organization have a written policy regarding the per		Yes No
	violations, and enforcement of the conservation easements i	t holds?	
6	Staff and volunteer hours devoted to monitoring, inspecting,	nandling of violations, and enforcing cons	ervation easements during the year
		No. of the Marian and automical annual and	ion compare duving the year
7	Amount of expenses incurred in monitoring, inspecting, hand	ning of violations, and emorcing conserva-	ion easements during the year
_		a action the requirements of acction 170	h\/4\/D\/i)
8	Does each conservation easement reported on line 2(d) above		
_	and section 170(h)(4)(B)(ii)?		
9	balance sheet, and include, if applicable, the text of the footr		
		lote to the organization's infancial statement	and that describes the
Da	organization's accounting for conservation easements.  III Organizations Maintaining Collections or	f Art. Historical Treasures, or Of	her Similar Assets.
ı a	Complete if the organization answered "Yes" on Form		
	If the organization elected, as permitted under FASB ASC 95		nd balance sheet works
ıa	of art, historical treasures, or other similar assets held for put		
	service, provide in Part XIII the text of the footnote to its final		
L	If the organization elected, as permitted under FASB ASC 95		
D	art, historical treasures, or other similar assets held for public		
		exhibition, education, or research in farth	crance or public corvios,
	provide the following amounts relating to these items:  (i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
	**		
_	(ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical treations.		
2			عدار والمعالم
	the following amounts required to be reported under FASB A		<b>\$</b>
	Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
-	ASSEIS DECUDED ID FOUD 220. FMLA		F Ψ

Sche	edule D (Form 990) 2019 PIVOT,	INC.						*021		age 2
Pa	rt III Organizations Maintaining C	Collections of Ar	t, Historical Tr	easures, or	Other	Simila	<u>r Asse</u>	ts(contin	nued)	
3	Using the organization's acquisition, accessi	ion, and other record	s, check any of the	following that m	nake sig	nificant u	se of its			
	collection items (check all that apply):									
а	Public exhibition	d	Loan or exc	hange program						
b	Scholarly research	е								
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	n how they further th	he organization'	's exem	pt purpos	se in Par	t XIII.		
5	During the year, did the organization solicit of									
•	to be sold to raise funds rather than to be m						$\square$	Yes		No
Pai	rt IV Escrow and Custodial Arran							line 9, or		
	reported an amount on Form 990, Pa		<b>g</b>			ŕ				
1a	Is the organization an agent, trustee, custod	ian or other intermed	liary for contribution	s or other asset	ts not in	ncluded				
·u	on Form 990, Part X?							Yes		No
h	If "Yes," explain the arrangement in Part XIII				• • • • • • • • • • • • • • • • • • • •					
	Tros, explain the arrangement in race of	and complete the le	ioning table.					Amount	t	
_	Beginning balance					1c				
c	<del>-</del>									
d	Additions during the year									
e	Distributions during the year									
f O-	Ending balance							Yes	<u> </u>	No
2a	If "Yes," explain the arrangement in Part XIII.					y :				1
	rt V   Endowment Funds. Complete i									<u>,                                    </u>
ra	Little Lindownie it Tunds: Complete		(b) Prior year	(c) Two years b			are hack	(e) Four	veare	hack
	Denimina of year balance	(a) Current year		526 .1			9,688.	T	505,	
1a	Beginning of year balance	533,168.	533,240.	520,1	139.	4.7	9,000.	}	303,	330.
b	Contributions	10.050	70	2 1	101		C AE1			862.
C	Net investment earnings, gains, and losses	-18,959.	-72,	/, ]	101.	4	6,451,			002.
d	Grants or scholarships									
е	Other expenditures for facilities				Ì			l		
	and programs							<del></del>		
f	Administrative expenses									
g	End of year balance	514,209,	533,168,	533,2	240.	52	6,139.	<u> </u>	499,	688.
2	Provide the estimated percentage of the cur	rent year end balanc		i)) held as:						
а	Board designated or quasi-endowment		_%							
b	Permanent endowment ► 100.00	%								
С	TOTAL OTTO TAKE	%								
	The percentages on lines 2a, 2b, and 2c sho									
За	Are there endowment funds not in the posse	ession of the organiza	ation that are held a	nd administered	d for the	organiza	tion	Г	F	
	by:								Yes	No
	(i) Unrelated organizations						• • • • • • • • • • • • • • • • • • • •	1 1	X	
	(ii) Related organizations								$\dashv$	<u> </u>
b	If "Yes" on line 3a(ii), are the related organiza							3b		
4	Describe in Part XIII the intended uses of the		wment funds.							
Pai	rt VI Land, Buildings, and Equipm									
	Complete if the organization answere						r			
	Description of property	(a) Cost or of				umulated	1	(d) Book	< value	<del>)</del>
		basis (investr		(other)	depre	eciation				
1a	Land		·····	1,998.					1,99	
b	Buildings		3,47	2,163.	1,36	<u>61,06</u>	0.	2,111	1,10	<u> </u>
	Leasehold improvements	(								
d	Equipment		78	2,535.	6.9	93,25	0.	8.9	9,28	<u> 35.</u>
	Other									
Total	I. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part	X, column (B), line 1	0c.)				2,692	2,38	<u> 36.</u>

Part VII Investments - Other Securities.			
Complete if the organization answered "Yes"			
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-o	f-year market value
(1) Financial derivatives	F14 000	THE OF YEAR MARKET	IZAT III
(2) Closely held equity interests	514,209.	END-OF-YEAR MARKET	VALUE
(3) Other		A A A A A A A A A A A A A A A A A A A	
(A)			
(B)			
(C)			
(D)			
(E) (F)			
(f) (G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	514,209.		
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-o	f-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		A continuous service and the continuous service and the continuous service service service services.	
Part IX Other Assets.	on Form 000 Port IV line:	11d See Form 000 Part V line 15	
Complete if the organization answered "Yes"	Description	11d. See Form 990, Fart A, line 13.	(b) Book value
(1) (2)	***		
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	e 15.)	<b>&gt;</b>	
Part X Other Liabilities.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line 1	11e or 11f. See Form 990, Part X, line 25.	# > D l l
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			
(2)			
(3)			
(4).			
(5)			
(6)			
(7)			
(8) (9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	e 25.)	<b>&gt;</b>	
Total. [Column [b] mast equal total coo, t at N, col. [b] and		11	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ... X

Schedule D (Form 990) 2019

THE ORGANIZATION'S TAX POSITION AS A TAX-EXEMPT NOT-FOR-PROFIT ENTITY.

THROUGH THE ORGANIZATION'S EVALUATION OF ITS UNCERTAIN TAX POSITIONS,

MANAGEMENT HAS DETERMINED NO UNCERTAIN TAX POSITIONS EXIST AS OF JUNE 30,

2020 AND 2019, WHICH WOULD REQUIRE THE ORGANIZATION TO RECORD A LIABILITY

FOR THE UNCERTAIN TAX POSITIONS IN ITS FINANCIAL STATEMENTS. THE

ORGANIZATION'S FORM 990 FILINGS FOR THE YEARS ENDED BEFORE JUNE 30, 2017

ARE NO LONGER SUBJECT TO EXAMINATION BY TAXING AUTHORITIES.

Schedule D (Form 990) 2019 PTVOT - TNC -	**-***0217 Page 5
Schedule D (Form 990) 2019 PIVOT, INC.  Part XIII   Supplemental Information (continued)	
IN-KIND DONATED FOOD AND CLOTHING	

#### **SCHEDULE G**

(Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

➤ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information. Employer identification number

Open to Public Inspection

Name of the organization	rno.					Employer ide * * - * * * 0	ntification number
PIVOT,  Part I Fundraising Activities.	Complete if the organization answe	red "Y	es" or	n Form 990. Part IV.	line 1	<u> </u>	==:
required to complete this part.							
<ul> <li>1 Indicate whether the organization raise a Mail solicitations</li> <li>b Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d In-person solicitations</li> <li>2 a Did the organization have a written or key employees listed in Form 990, Pa</li> <li>b If "Yes," list the 10 highest paid individual to the paid indi</li></ul>	e Solicitat f Solicitat g Special r oral agreement with any individual art VII) or entity in connection with p iduals or entities (fundraisers) pursu	ion of ion of fundra (includerofess	non-g gover lising of ding of ional f	overnment grants nment grants events fficers, directors, true undraising services?	stees	Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have con or con contribu	Did aiser ustody trol of utions?	(iv) Gross receipts from activity	to (c	Amount paid or retained by) fundraiser ted in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No				
Total     List all states in which the organization or licensing.		contrib	utions	s or has been notified	d it is	exempt from re	egistration

Pa	art	Fundraising Events. Complete if the of fundraising event contributions and grant of fundraising event contributions.				
			(a) Event #1 ONE-EIGHTY EVENT	<b>(b)</b> Event #2	(c) Other events NONE	(d) Total events (add col. (a) through
m			(event type)	(event type)	(total number)	col. <b>(c)</b> )
Revenue	1	Gross receipts	49,800.			49,800.
ď	•					
	2	Less: Contributions				
	3	Gross income (line 1 minus line 2)	49,800.			49,800.
	4	Cash prizes				
Se	5	Noncash prizes				
Suec	6	Rent/facility costs	1,000.			1,000.
Direct Expenses	7	Food and beverages				
Dire						250
	8	Entertainment	13 083			350. 13,083.
	9 10	Other direct expenses  Direct expense summary. Add lines 4 through			<b>&gt;</b>	14,433.
		Net income summary. Subtract line 10 from I				35,367.
Pá	art					
		\$15,000 on Form 990-EZ, line 6a.		r	<b>1</b>	Т
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
æ		Gross revenue				
	-	GIOSS TEVERIDE				
ses	2	Cash prizes				
Exper	3	Noncash prizes				
Direct Expenses	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes %	Yes %		
	-					
	7	Direct expense summary. Add lines 2 through				
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		<b>&gt;</b>	
9	En	iter the state(s) in which the organization condi	ucts gaming activities:			
		the organization licensed to conduct gaming a				Yes No
b	lf "	'No," explain:				
		ere any of the organization's gaming licenses re				Yes No
b	) IT "	'Yes," explain:				
			~			

Sch	edule G (Form 990 or 990-EZ) 2019 PIVOT, INC. **	_***(	217	Page 3
11	Does the organization conduct gaming activities with nonmembers?	🗀	Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?	$\square$	Yes	No
13	Indicate the percentage of gaming activity conducted in:			
á	The organization's facility	13a		%
ł	An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address			
158	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
k	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount			
	of gaming revenue retained by the third party > \$			
•	; If "Yes," enter name and address of the third party:			
	Name			
	Address			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ▶ \$			
	Canning manager compensation • • • • • • • • • • • • • • • • • • •			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
a	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?		Yes	∟ No
k	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the	е		
_	organization's own exempt activities during the tax year ▶ \$			
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and	Part III, I	ines 9,	9b, 10b,
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.			

Schedule G (Form 990 or 990-FZ) PTVOT TNC.	**-***0217 Page 4
Schedule G (Form 990 or 990-EZ) PIVOT, INC.  Part IV Supplemental Information (continued)	
- and the same of	· · · · · · · · · · · · · · · · · · ·

# SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

Open to Public

Inspection

OMB No. 1545-0047

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lame of the organization בייים בא בו	r						Employer identification number
	d Assistance						, 1130
1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to available to assistance?	substantiate the	e amount of the grants	s or assistance, the	grantees' eligibilit	y for the grants or as:	sistance, and the sele	\ \ \ \ \ \
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	sedures for moni	toring the use of grant	funds in the United	d States.			NO Sal Tes
≒	omestic Organ	izations and Domesti	c Governments. C	complete if the org	anization answered "	Yes" on Form 990, Pa	rt IV, line 21, for any
recipient that received more than \$5,000. Part II can be duplicated if	5,000. Part II car	be duplicated if addit	additional space is needed	ded.	(f) Method of	A contact of V-V	7.1. P. 1.2. P
(a) valle and address of organization or government	(a)	(if applicable)	(a) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(n) Purpose of grant or assistance
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	d government o	rganizations listed in the	ı				A
۳,	listed in the line	1 table					<b>A</b>
.HA For Paperwork Reduction Act Notice, see the Instructions for Form 990.	see the Instruc	tions for Form 990.					Schedule I (Form 990) (2019)

\*\*-\*\*\*0217

Page 2

INC.

PIVOT, Schedule I (Form 990) (2019)

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

PartIII

Schedule I (Form 990) (2019) (f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) TO VALUE ALL SERVICES MARKET VALUE WAS USED AND GOODS PROVIDED TO Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information. O YOUTH (d) Amount of non-cash assistance 61,890 (c) Amount of cash grant (b) Number of recipients 2463 ESSENTIALS TO AT-RISK YOUTH IN THE OKLAHOMA COUNTY THE ORGANIZATION PROVIDES FOOD, SHELTER, CLOTHING, COUNSELING, SCHOOL SUPPLIES, TUTORING, AND OTHER (a) Type of grant or assistance 932102 10-26-19 AREA.

#### **SCHEDULE M** (Form 990)

Department of the Treasury Internal Revenue Service

**Noncash Contributions** 

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

**Open to Public** Inspection

Name of the organization

PIVOT,

Employer identification number \*\*-\*\*\*0217 INC.

Pa	rt I Types of Property							
<b>1</b>		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d Method of d noncash contrib	eterminir		s
1	Art - Works of art							***************************************
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							,
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded							
10	Securities - Closely held stock							
11	Securities - Partnership, LLC, or							
••	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other (VARIOUS)	Х	230	79,119.	MARKET VALU	JE		
26	Other ()			1				
27	Other ()							
28	Other ()							
29	Number of Forms 8283 received by the organi	zation during	g the tax year for c	ontributions				
	for which the organization completed Form 82							
	-					\	res	No
30a	During the year, did the organization receive b	y contributio	on any property rep	oorted in Part I, lines 1 throug	h 28, that it			
	must hold for at least three years from the dat	e of the initia	al contribution, and	I which isn't required to be us	sed for			
	exempt purposes for the entire holding period					30a		X
b	If "Yes," describe the arrangement in Part II.							
31	Does the organization have a gift acceptance	policy that re	equires the review	of any nonstandard contribu	tions?	31		X
	Does the organization hire or use third parties	or related or	ganizations to soli	cit, process, or sell noncash				
	contributions?					32a		X
b								
33	If the organization didn't report an amount in o	column (c) fo	r a type of propert	y for which column (a) is che	cked,			
	describe in Part II.							

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2019

Schedule M	(Form 990) 2019	PTVOT.	INC.		**.	-***0217	Page 2
Part II	Supplemental is reporting in Part this part for any ac	Information I, column (b), the	Provide e number tion.	the information required by Part I, lines 30b, 32b, and 33, r of contributions, the number of items received, or a comb			
			<u></u>				
							,
							<u> </u>
					`		

#### **SCHEDULE 0** (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

PIVOT, INC.

Employer identification number \*\*-\*\*\*0217

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
PEOPLE LACKING STABILITY IN THEIR LIVES. THEY ARE SOMETIMES HOMELESS OR
COUCH HOMELESS, ALONE OR DISENGAGED. MANY LIVE WITH DAMAGING LABELS AND
SHAME. ALMOST ALL ARE AGES 12 TO 21 AND HAVE OVERWHELMING BARRIERS IN
THEIR LIVES WITHOUT THE RESOURCES TO OVERCOME THEM AND SUCCESSFULLY
TRANSITION INTO SELF-RELIANT ADULTS.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
APPROACH TO PROVIDING COMPREHENSIVE SERVICES THAT MEET THE NEEDS OF
YOUNG PEOPLE IN ORDER FOR THEM TO TRANSITION INTO SELF-SUFFICIENCY.
FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:
ARE WORTHY OF HAVING SUCCESS IN EDUCATION, FINDING A JOB AND PLANNING
FOR A CAREER IN THE FIELD THEY CHOOSE. AT PIVOT PART OF EACH YOUNG
PERSON'S EXPERIENCE INCLUDES THE OPPORTUNITY TO GRADUATE FROM HIGH
SCHOOL, FURTHER HIS OR HER EDUCATION, GAIN VITAL LIFE SKILLS AND
ACHIEVE JOB READINESS.
FORM 990, PART VI, SECTION B, LINE 11B:
THE TAX RETURN IS DISTRIBUTED TO THE FINANCE COMMITTEE FOR REVIEW AND
APPROVAL. CHANGES ARE MADE, AS NECESSARY, AND THE FINAL APPROVAL IS
REQUESTED AT A BOARD MEETING PRIOR TO THE DUE DATE OF THE TAX RETURN.
FORM 990, PART VI, SECTION B, LINE 12C:
DURING THE FIRST BOARD MEETING OF EACH FISCAL YEAR, MEMBERS MUST DISCLOSE
ANY CONFLICTS OF INTEREST CONCERNS. MEMBERS MUST ALSO ALERT THE BOARD IF
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2019)

Schedule O (Form 990 or 990-EZ) (2019)	Page 2
Name of the organization PIVOT, INC.	Employer identification number **-***0217
ANY CONFLICTS MAY DEVELOP DURING THE YEAR.	
FORM 990, PART VI, SECTION B, LINE 15A:	
THE CEO IS EVALUATED ANNUALLY. THE EVALUATION IS CONDUCTE GOVERNANCE COMMITTEE WITH COMMENTS REQUESTED FROM THE ENT	
FORM 990, PART VI, SECTION C, LINE 19:	-
DOCUMENTS ARE AVAILABLE UPON REQUEST BY THE GENERAL PUBLI	С.
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
IN-KIND	-79,119.
	· · · · · · · · · · · · · · · · · · ·

## Oklahoma Return of Organization Exempt from Income Tax

Section 501(c) of the Internal Reve	TO THE CONTRACT OF STREET BY A STREET STREET						
For the year January 1 - December 31, 2019,		ce an 'X' if	:				
beginning: ending:  JULY 1 , 2019 JUNE					☐ Amended	return (See Schedule	
JULY 1 , 2019 JUNE	30 , 2020 (1)	Initial	return (2)	Final return (3)	512E-X o	n page 2)	
Name of Organization			Federal Employe	er Identification Number			
PIVOT, INC.			73-0940217				
Address (number and street)			Date Qualified for Tax Exempt Status				
201 NE 50TH ST.	B (10.1)		OFFICE USE ONLY				
City, State or Province, Country and ZIP or Foreig	gn Postal Code			OFFICE 03	L OIVLI		
OKLAHOMA CITY, OK 73105							
PART 2: STATEMENT OF UN	RELATED BUSINE	SS TAXA	BLE INCOM	VIE (Please read instruct	tions on pag	jes 2-3)	
				Total Federal		Allocable Oklahoma	
A Total unrelated trade or busines	s income - applicable F	ederal For	m(s) 990		0		
B Total unrelated trade or busines	s deductions - applicat	le Fed. Fo	Form(s) 990 0				
C Unrelated business taxable inco	ome - Enter here and or	n line 1 bel	ow		0		
INCOME SUBJECT TO TAX							
INCOME SUBJECT TO TAX  Unrelated business taxable income  Other net income - enclose school  Oklahoma Capital Gain deduction	ome - from statement a	bove (alloc	able to Oklah	oma)	1	0 0	
2 Other net income - enclose sch	edule	, , , , , , , , , , , , , , , , , , , ,			2	0	
5 3 Oklahoma Capital Gain deduction	on (provide Form 561-0	}	in Alleria		3	0	
Oklahoma Capital Gain deduction of the Capital Gain deduction of t	Inflines 1 2 and 31				4	0 0	
Oklahoma taxable income (total	1 01 111163 1, 2 aliu 0 <i>j</i>						
TAX COMPUTATION	- Data Cabadula as sa	ao 2 and n	loco an '1' in	the hov			
5 Tax at 6% of line 4. If Trust - Se	e Rate Schedule on pa	ge z anu p	hace an i iii	Laradit hara and			
If recapturing the Oklahoma Affo	ordable Housing Tax C	redit, add ti	ne recaptured	Credit nere and			
TAX COMPUTATION  Tax at 6% of line 4. If Trust - Se If recapturing the Oklahoma Affred enter a '2' in the box. If making 68 O.S. Sec. 2368(K), add the interest of the control of the cont	an Okla. installment pa	yment purs	suant to IRC	Sec. 965(n) and	7.	0 0	
68 O.S. Sec. 2368(K), add the i	nstallment payment he	re and ente	er a "3" in the	box	5	0 0	
6 Less: Other Credits Form (total		6	0 0				
7 Balance of tax due (line 5 minus	s line 6, but not less tha	an zero)			7		
8 2019 Oklahoma estimated tax a	and extension payment	s and prior	year carryfor	ward	8	0	
9 Oklahoma withholding (enclose	/ithholding statement)	9	0				
10 Amount paid with original return	and amount paid after	eturn only)	10	0 0			
11 Any refunds or overpayment ap	plied (amended return	only)	y) 11 (				
12 Total of lines 8 through 11							
Overpayment (if line 12 is large	aid) 13   0   0 0						
13 Overpayment (if line 12 is larger than line 7 enter amount overpaid)							
$\frac{14}{6}$ Amount of line 13 to be credited in the Line 15 provides you the opportunity to make a fixed $\frac{14}{6}$	inancial gift from your refund to	a variety of Ok	dahoma organizati	ons. Place the line number of the	e		
organization from page 3 of this form in the box b	pelow and enter the amount you	are donating.	If giving to more th	nan one organization, put a "99"			
Oklahoma withholding (enclose Amount paid with original return Any refunds or overpayment ap Total of lines 8 through 11 Overpayment (if line 12 is large Amount of line 13 to be credited Line 15 provides you the opportunity to make a fi organization from page 3 of this form in the box in the box and attach a schedule showing how you		t.	\$5 <b>\</b> \$	0	15	0 0	
5 15 Donations from your roland		-				0 0	
Add lines 14 and 15 and enter a 17 Amount to be refunded to you (I Direct Deposit Note:	amount			Define	10	0 0	
Amount to be refunded to you (I	line 13 minus line 16)			Retund	1 17	0 0	
	)				1.04-40		
Direct Deposit Note:			_	ocated outside of the United		Yes No	
All refunds must be by direct deposit.	Deposit my refund i	n my:	checking a	ccount saving	gs account	t	
All refunds must be by direct deposit.  See Direct Deposit Information on							
page 4 for details.	Routing		Account Number:				
	Number:						
18 Tax Due (if line 7 is larger than	line 12 enter tax due)			Tax Due	18	0 0	
	General Revenue Fund (For	information re	garding this fund	see page 3, #3)	19a	0 0	
(a) Donation: Support the Oklahoma (b) Donation: Public School Classroor	m Support Fund /For informa	tion regarding	this fund see nad	ie 3. #8)	19b	0 0	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	analty of 50/ plus inters	et at 1 250	and rails, see pay	~ ~1 11 × / 1111111111111111111111111111	20	0 0	
20 For delinquent payment, add pe	o poi monui	Annualized 🗍	21	0 0			
21 Underpayment of estimated tax interest							
[22] Total tax, penalty and interest d	iue - Add lines 18-21; p	ay in full W	ıın return	Dalatice Due .	knowledge and		
Under penalty of perjury, I declare the information	n contained in this document, a	1	I Signature c	of Preparer	MIOWIEUGE AND	Date	
Signature of Officer or Trustee	ZOLIN Date D	Check this bo	XII   -	opuloi			
Printed Name Printed Name							
Name JENNIFER GOODRICH		return with yo tax preparer.					
	ne Number		Phone Num		Preparer's		
PRESIDENT/CEO		X	405-5	28-4000	P0026	5411	